KERNERSVILLE PARKS AND RECREATION

MARKETING & Sponsorship Opportunites

### 2020

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#### Kernersville's Father Daughter Dance **Sponsorship Information**

The Father Daughter Dance is a fun-filled event for daughters of all ages. While the even focuses on the traditional understanding of fathers and daughters, Kernersville Parks an Recreation is an inclusive minded agency and we welcome all individuals wanting to attend. This is a fun event intended to dance the night away, create lasting memories, and strenghten family bonds. Each year is unique as it offers different themes. In 2018, we sold out 625 tickets in less than 24 hours. The event date will be Saturday, February 8th 2020.

"We haven't missed this dance in 14 years, each year better than the last. So many great memories over the years!"

- Jim Fradenburg, Senior Counsel at Womble Bond Dickinson, LLP

#### Title Sponsorship - \$1600

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<ul> <li>Company name in title of the event</li> <li>Company logo on each individual entry ticket</li> <li>Company logo included in Snapchat filter</li> <li>Company logo on all ballroom tables</li> <li>Company logo on all marketing materials.</li> </ul>	f12 Social Media PostsImage: State of the state of th
Food Sponsorship- \$500	
<ul> <li>Donate in-kind sponsorship with food to be provided at the event.</li> <li>Recognition will be given on food table</li> <li>Company name mentioned during the event.</li> </ul>	f6 Social Media PostsImage: 1 Media Ad PlacementsImage: 1 Mention on Website
Table Sponsorship - \$300	
<ul> <li>Recognition on all marketing as Table Sponsor</li> <li>Recognition as a Table Sponsor on table at event</li> </ul>	f 3 Social Media Posts

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- Recognition as a Table Sponsor on table at event
- Business name announced before & after event
- \*No Reserved Table\* Table Sponsorship does not guarantee a

seat at the table. General Seating.\*

# Mother

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#### Kernersville's Mother Son Game Night Sponsorship Information

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Due to the success of the Father Daughter Dance, we've received overwhelming requests for an event for Mothers and Sons of their own. Kernersville Parks and Recreation happily presents the first "Mother & Son Challenge." A evening mothers and sons can enjoy, with memories of laughter and fun as they compete to see who's the most dynamic duo. Who's up for the challenge? TBD-March 2020.

Title Sponsorship - \$500

- ° Company business is included in the title of this event.
- <sup>e</sup> Engagement through press releases, print media, social media.
- Business mentioned during the event
- Company logo on signage at the event,
- ° Company logo on all marketing materials.

#### Food Sponsorship - \$300

• Company will graciously donate the cost of the in-kind sponsorship with food to be provided at the event.

• Recognition will be given on food table and company name mentioned during the event.

#### Media Sponsorship - \$200

<sup>•</sup> Advertiser gets special coverage on all media platforms handled by the Media Partner.

"Having a way to connect and spend special time with my son is hard to find. We can't wait to attend this sought after event!"

Brooke Kochanski,
 Manager of Marketing
 Communications at
 P.A.R.T of the Triad



- 6 Social Media Posts
- 2 Media Ad Placements





2 Social Media Posts

Mention on Website



**1** Social Media Posts

**1** Media Ad Placements

"The Town wants to become a multicultural community. In order to achieve this we have to celebrate the individual

cultures among us independently. This will create cultural pride and cultural education."

- Ernie Pages, Director at Kernersville Parks & Recreation

#### performers, and businesses.

Carnaval de Kernersville

**Sponsorship Information** 

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In it's third year, this event encourages cultural awareness and

understanding as well as celebrating the Latino culture in Kernersville. Carnaval displays the music, dance, food and the heritage of the Latino

cultures that hail from the Carribean as well Central and South Amer-

ica. We enjoy working with local high school clubs, authenic vendors,

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Title Sponsorship - \$1200		
<ul> <li>Company name of your business is included in the title of this event.</li> </ul>	f	8 Social Media Posts
<sup>•</sup> Company logo included in Snapchat filter		3 Media Ad Placements
<ul> <li>Horizontal banner across stage with logo,</li> <li>A booth at the event and all marketing materials.</li> </ul>	* *	3,000 Flyer Placement
Stage Sponsorship (2)- \$750		
<ul> <li>Company logo on advertising materials for the event</li> <li>Company name mentioned from the stage of the event</li> </ul>	f	6 Social Media Posts
• Vertical banner displayed on the side of the stage.		1 Media Ad Placements
	*	Mention on Website
Media Sponsorship - \$500		
• Advertiser gets special coverage on all media platforms handled by the Media Partner	f	3 Social Media Posts
° Booth space at the event.		1 Media Ad Placements
	*	Mention on Website
Contributing Sponsorship (Unlimited) - \$100		
<ul> <li>A booth the day of the event</li> <li>Company logo displayed on banner by the stage</li> </ul>	f	2 Social Media Posts
° Company logo included on some marketing materials.		1 Media Ad Placements

#### **Movies in the Park Sponsorship Information**

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We are excited to bring families together and unite as a community for a free and fun way to spend quality time outdoors. All movies chosen are family friendly and rated PG for all ages. The series runs the third Friday of each month in May, June, July & September.

#### Entire Series Sponsorship (4 Movies) - \$1100

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- Company logo of your business is incorporated into the title,
- Movies in the Park.... brought to you by (your company name).
- **Company** logo will be highlighted in the film credits
- A booth at all four events
- Company logo on all marketing materials and
- Company logo on series banner.

#### Contributing Sponsorship- \$300

- Per the month that you have chosen to sponsor:
- A booth the day of the event
- Media/print coverage
- Company logo displayed on banner in the park
- Company logo included on all marketing materials.

#### Booth Sponsorship - \$40

° Booth space the day of the event. This is on a per month basis)

#### Goodie Bag Sponsorship (10) - \$25

100 goodie bags are distributed to the first 100 attendees the night of the event. Sponsor provides 100 items to be placed in the goodie bags which can include: (a flyer, promotional item, gift card, etc.).

"Movies in the Park is a great event for all ages. It has everything you need for your Friday Night. Food vendors, great

entertainment, and all the amenities Downtown Kernersville has to offer."

- Dan Etzler, Owner at On Target DJ

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- **3,000 Flyer Placement**

**8 Social Media Posts** 

**4 Media Ad Placements** 



**1** Media Ad Placements

**3,000 Flyer Placement** 

# National Night Out **Sponsorship Information**

National Night Out enhances the relationship between neighbors and law enforcement while bringing back a true sense of community. Furthermore, it provides a great opportunity to bring police and neighbors together under positive circumstances. This event takes place the first weekend in August.

"Last year, Kernersville expanded this event to include Parks & **Recreation and the** 

Fire Department, since they too help built the community into what we have become today. The amount of response we had was incredible and look forward to future partnerships"

- Blake Jones, Community Engagement Team at Kernersville Police Department

#### Platinum Sponsorship - \$2000

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<ul> <li><sup>°</sup> Company logo on all marketing materials</li> <li><sup>°</sup> Company logo will be displayed on banner of stage where performances will be held</li> <li><sup>°</sup> Booth space at the event</li> <li><sup>°</sup> Mention in radio/print/news media</li> </ul>	<b>f</b>	10 Social Media Posts 3 Media Ad Placements 3,000 Mailed List Subscribers
Gold Sponsorship - \$1400		
° Company logo will be displayed on one of the side banners of the stage where performances will be held ° Company logo on all marketing materials.	<b>f</b>	6 Social Media Posts 2 Media Ad Placements 3,000 Mailed List Subscribers
Silver Sponsorship (Unlimited) - \$700		

#### Company logo (banner) will be displayed on the fence area by the stage.

**2 Social Media Posts** 

**2 Media Ad Placements** 



#### Honeybee Festival Sponsorship Information

A long held tradition in Kernersville, the festival in its 45th year. The Kernersville Honeybee Festival consists of over 100+ authentic craft vendors and attracts thousands of spectators. There are food trucks, games, crafts, live music, live demonstrations, and amusement rides! This event celebrates the accomplishments of the late Brady Mullinax in making the honeybee our state insect. Saturday, August 15, 2020.

Title Spansorshin \$2000	F	lealth
<ul> <li>Title Sponsorship - \$3000</li> <li>Business is included in the title of this event</li> <li>Company logo on all marketing materials</li> <li>Company name mentioned for two weeks on the radio, print/ news media</li> <li>Company announced several times on stage the day of the event</li> <li>Horizontal banner across the stage at the event.</li> </ul>	<b>f</b>	14 Social Media Posts 3 Media Ad Placements 3,000 Mailed List Subscribers 1 Mention on Website
Stage Sponsorship (4) - \$750		
<ul> <li>Company logo on advertising materials for the event</li> <li>Mention from the stage of the event</li> <li>A vertical banner displayed on the side of the stage</li> <li>Booth space by stage the day of the event</li> </ul>	<b>f</b>	8 Social Media Posts 3 Media Ad Placements 1 Mention on Website
Miss Mary's Family Fun Hive Sponsorship (8) - \$500		
<ul> <li>A booth the day of the event,</li> <li>Media/print coverage, logo displayed on banner by the stage</li> <li>Company logo included on all marketing materials</li> <li>Your booth will be located in the kids/family area the day of the event</li> </ul>	<b>f</b>	6 Social Media Posts 2 Media Ad Placements 3,000 Mailed List Subscribers
Contributing Sponsorship (Mulitple) - \$200		

"The Honeybee Festival is probably one of my favorite events in Kernersville! The event shows how much Kernersville loves the community & supports each other at local events. There is a wide variety of vendors and entertainment and folks really seems to have a good time. Cone Health is honored to support this event each year while making friends in the community!"

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- Frica Cook at Cone

**1** Social Media Posts

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Company logo listed on a banner the day of the event Company logo will be included on some marketing materials.

#### Kernersville **Pumpkin Run Sponsorship Information**

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Gather up the family for this exciting fall event! All ages are invited to walk or run the exciting 5K or 1-mile course starting at Fourth of July, promoting health & fitness while having fun. Participants are encouraged to come in costume for this festive event. The annual Pumpkin Run features live entertainment, kid's activities, costume contest for adults, children & dogs, prizes & pumpkins!! Saturday, October 17, 2020.

#### Title Sponsorship - \$500

- The name of your business is included in the title of this event
- Company logo on all marketing materials
- Company name mentioned on print/news media

<sup>•</sup> Company nameAnnounced several times on stage the day of the event

- <sup>a</sup> Horizontal banner across the stage at the event
- <sup>•</sup> Company logo is also printed on the back of event t-shirts

#### **Contributing Sponsorship - \$300**

- A booth the day of the event,
- Media/print coverage
- Company logo included on all marketing materials
- <sup>•</sup> Company logo is also included on all event t-shirts given to participants

#### Promotional Item Sponsorship - \$200

Sponsorship includes logo on the back of our promtional goodie bags.

"We love kicking off the spooky season with our **Annual Pumpkin Run!** From costume contests to kids activities, you don't have to be a runner to

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#### enjoy this festive event!"

- Cady Ray, Recreation Program Supervisor at Kernersville Parks & Recreation

- **8 Social Media Posts**
- **3 Media Ad Placements**
- 3.000 Mailed List Subscribers

- **3 Media Ad Placements**
- **3,000 Mailed List Subscribers**

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## Kernersville's Christmas Land

#### Kernersville's Christmas Land (2 Day Event) Sponsorship Information

**NEW** to Kernersville this year, Kernersville's Christmas Land is a 2- day holiday weekend event you don't want to miss! Complete with amusement rides, dazzling light displays, festive christmas music, delicious food, and Santa's village suited for the entire family. The event dates are TBD but will fall sometime in the middle of December. The event's location will be at Ivey M. Redmon Sports Complex. The cross country track will be transformed into a magnificent light display. More information on this event will follow. Friday (18th)-Saturday(19th), December 2020.



#### Title Sponsorship - \$8000 <sup>•</sup> The name of your business is included in the title of this event **15 Social Media Posts** <sup>•</sup> Company logo on all marketing materials <sup>•</sup> Company name mentioned on radio/print/news media **8 Media Ad Placements** <sup>•</sup> Company logo on website 3,000 Mailed List Subscribers Company logo on ticket sales <sup>•</sup> Company logo on snapchat filter • Horizontal banner across the stage at the event. Platinum Sponsorship - \$3500 • Recognition includes radio/media/print coverage 8 Social Media Posts <sup>•</sup> Company logo included on all marketing materials <sup>°</sup> Company logo on event website **3 Media Ad Placements** • Banner along sides of stage. 3.000 Mailed List Subscribers Gold Sponsorship - \$2500 <sup>•</sup> Recognition includes media/print coverage **3 Social Media Posts** Company logo included on all marketing materials **1 Media Ad Placements** <sup>•</sup> Company logo on website <sup>•</sup> Banners along the fencing at Ivey M. Redmon Sports Complex 3.000 Mailed List Subscribers at event. Silver Sponsorship - \$1500

- ° Recognition includes logo included on all marketing materials
- One large banner at the event

#### Bronze Sponsorship - \$750

° Sponsorship includes company logo on one large banner at event.

# Ivey M. Sports Complex Sponsorships

#### Ball Field Signage Sponsorship Information

All signs are made of a di-bond aluminum material and offer high visibility. Sponsor may create sign for approval.

#### New Customer - One Sign - \$750 / year

4'x8' Sign, Installation and Maintenance included, \$500 - Renewal

#### New Customer Bundle - Three Signs - \$1950 / year

4'x8' Sign, Installation and Maintenance included, \$1200 - Renewal

#### How to Contact Us:

Heather Wood Marketing & Community Relations Specialist P: 336-996-6421 hwood@toknc.com

\*\*Note: Please secure your sponsorships as soon as possible for all events to ensure placement in our printed promotional materials. \*\*



Be a sponsor, and your company name will be added to our Leisure Guide that is distributed every three months by mail to all homes with a 27284 zip code. Show citizens of Kernersville and its visitors that you support their athletic facilities and the Kernersville Parks and Recreation Department.

